



# SECURITY INDUSTRY ANALYSIS

## [RISK & THREAT]

### Assessment Questionnaire



Dear Client,

Please take few minutes to complete the form so that we can better understand your needs. Your responses to these questions are vital and your contributions will make a difference in enabling us give you the right solution.

*[Please underline (or circle by hand) your answer, where choice is supplied]*

#### SECURITY SYSTEM INFRASTRUCTURE

**“Have You Ever Installed or Use Security Systems or Services Before?”** YES NO

What kind of security system installed? If yes

**Access Control   CCTV System   Alarms   Sensors**

What kind of security are you looking for?   Private   Business

Is the system new or add on   New   Add on

Is there a budget set aside for the project? if so, how much?

Special requirements for the system (eg training, project fees, etc)?

How will the system be financed?   Purchased   Lease   Rental   other

Is the system going   Indoors   Outdoors   Both

Are site drawings available for design purposes? YES NO

Does the drawing include wire ways or ducting routes YES NO

Who is to monitor the system on site?

What hours will they be at work?

Is the site to be remotely monitored? YES NO

What is your core business?

Hotel   Factory   Supermarket   Petrol Station   Shop   Office   Embassy

Governmental   Police   Military   Security Agencies   Cinemas

Conference Centre   Casinos   Entertainment Centre   Parliament

Harbour   Airport   Oil Refinery   Mines   School   College

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Bank    Communications        SCADA        R & D

Is the system interfacing to others (e.g. Fire, Access control, etc)?                                YES    NO

For Ethernet & LAN connections, who is the Network Manager?

What Transmission Control Protocol is in use?    802.3    Ethernet2    Token Ring

What cabling is installed?    CAT 3    CAT 5

Bandwidth?    10 Base T    100 Base T

Limited system access required (e.g. limited personnel, senior staff)?

What does the customer require?    Quotation    Specification    Drawings    Other

What is the quotation for?    What validity period required?

## NETWORK & INFORMATION SECURITY



Do you have in place a security plan for your business?                                YES    NO

Would you like us to develop one for you?    YES    NO

**Select from below one of the following product portfolio you may require**

Quantitative threat assessment evaluation?                                YES    NO

Security design and project management?                                YES    NO

Information security and computer hardware and software security?                                YES    NO

Communications security, inspections and encryption?                                YES    NO

Security cost reduction consultancy and manpower review?                                YES    NO

Security training, project security and seminars?                                YES    NO

Security consultancy for oil & gas, power, water, mines, harbour & aviation?                                YES    NO

Special planning for banks and financial services companies                                YES    NO



**A Client without any security knowledge** indicate which security system, infrastructure or services you may require:

**Security Consultancy**

**Training**

**Emergency Services Equipment and Training**

**Manned Guard Protection of Premises**

**High-Security Facilities; Utilities - Water - Power -Telecommunications**

**CCTV & IP Network Technology – Remote Viewing and Access**

**ANPR**

**Access Control Systems**

**Alarm Systems - Detection - Protection**

**Perimeter Protection - Fencing – Doors – Locks - Shutters/Grills *Barriers***

**System Integration - UPGRADE**

**E-security - TCP/IP - Data storage**

**Scanning and Sensing Systems - Biometrics**

**Site Equipments and Services Leasing**

**Police Equipment and Training**

**Transport and Terminal Security**

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Other.....

Please briefly indicate:

Apart from ICT Security which other security you may need?

What do you consider to be your greatest fear or concern for security?

In your view, what are the needs your Security is not adequately addressing?

Where do you believe the threats to your Business or Residential Security really come from?

Name.....Position.....  
Company.....  
Tel.....Mobile.....  
E-mail.....  
Location.....  
Consult/Specialist.....

**TransAfrica2000** would like to thank you very much for contributing to this **SURVEY**.  
Your answers will be treated strictly confidentially and the results will remain unattributable,  
unless you make specific signed representation.



## **[SECURITY SPECIALIST CONSULTS]**

### **HOME GROWN SAFETY AND SECURITY SOLUTIONS**

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